



April 5, 2012

Bedford Waste Services Corp
St. Cyr & Associates
17 Sky Oaks Drive
Bedford, ME 04005

RE: Common Area E, Phase V
Pulpit Rd
Bedford, NH

Dear Stephen,

This letter is a proposal regarding the failing leach field at Common Area E, Phase V, Pulpit Rd, Bedford, NH. The repairs will be per the RFP.

Bedford RFP Rejuvenation

Leach Bed #1 & #2

- Locate splitter box and distribution boxes. The splitter box outlet to the bed will be plugged to prohibit flow. The location of these structures will be recorded and marked to allow for ease of future access.
- Install equalizers, if there are none currently installed.
- Uncover the ends of each pipe in the bed and remove all end caps. Allow to sit open to the air, with no inflow of effluent for a minimum of 72 hours.
- Install differential vent pipes to ensure air flow throughout as stated in Enviroseptic Design & Installation manual.
- Backfill the system with proper material.
- Restore flow from the splitter box.

Timeline for Completion:

- All work to be completed within 4 weeks, weather permitting.

Fixed Cost

- Cost includes material and labor..... \$19,753.00

Thank you for the opportunity to provide this proposal. Should you have any questions, please feel free to contact me at 603-645-4404, ext #127.

Sincerely,

A handwritten signature in cursive script that reads 'Robert Grondin'.
Robert Grondin

317 South River Road • Bedford, NH 03110 • 603-645-4404 • Fax 603-626-0432
website: www.summitexcavating.com

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Company Profile

Summit Excavating is a New Hampshire based corporation that has been in business for over 15 years. Summit performs a wide range of excavation services including: road, water, sewer, and underground utility construction, residential and commercial site work, and septic system installation and replacement. In recent years Summit has installed many individual septic systems including:

- Stinson Hills Subdivision, Dunbarton NH – 24
- Timberstone Subdivision, Goffstown, NH – 23
- Highgate Dr., Bedford – 8

And community septic systems including:

- Stage Crossing Condominiums, Litchfield - 78 units on multiple common leach fields
- Granite Run Condominiums, Danville – 4 units on a common leach field
- Country Hill Condominiums, Danville - 4 units on a common leach field
- Olde English Condominiums, Danville - 4 units on a common leach field
- Ridgewood at Danville Condominiums - 4 units on a common leach field

Employee Profiles

Robert Grondin – General Manager; NH Installer license #260

Bob Grondin has over 40 years experience in septic installation and has worked for Summit Excavating since 1997. Bob has worked for other developers and was in business for himself for many years, and he has supervised and installed hundreds of septic systems. These systems range from single family designs up to large commercial designs like the fields at Oak Brook Condominiums in Manchester and the double, self rejuvenating system at the Cardigan Mountain School in Canaan, NH.

Jason LeBlanc – Site Foreman; NH Installer License #3497; NH Designer #1445

Jason has 20 years experience in septic design and installation and has worked for Summit for the last 10 years. He is Summit's primary installer and has worked on all of the projects listed above. Throughout his career, Jason has worked on the installation of well over 100 residential and commercial systems and has designed close to 100 systems.

Both Bob and Jason have experience in various types of systems including the Enviroseptic designs used at Bedford Three Corners and are familiar with the rejuvenation process.